



**GENERAL:** Universal Lighting Technologies is a global leader in the design and manufacturing of lighting products and control systems. Finely tuned over decades of advanced production exclusively in North America, Universal lighting products are known for quality and reliability.

Today, backed by the world-class research and development that comes with being a member of the Panasonic family, Universal is driving industry innovation forward with the industry's most advanced energy-saving designs and the production of LED drivers, modules and comprehensive LED retrofit and replacement solutions. With more than 150 patents in lighting technology awarded to Universal Lighting Technologies engineering designs, the industry turns to Universal for tomorrow's lighting products.

In addition to investing in future technology to stay ahead of a quickly evolving industry, Universal remains committed steadfastly to providing industry partners with the most comprehensive line of ballasts and high installed base for nearly every application imaginable. From electronic and magnetic ballasts for compact fluorescent, linear fluorescent and HID lighting and a comprehensive line of digital and analog dimming systems, Universal offers distributors and installers more options and flexibility, including a full range of HID products, transformers, ignitors, capacitors, lampholders and other components.

Universal Lighting Technologies makes it easy to do business. Along with the most comprehensive product offerings and high quality North American manufacturing, Universal operates 15 regional distribution centers, which means Universal partners have product they need when they need it. Behind Universal's robust supply chain is a team of lighting industry experts with decades of experience—all dedicated to delivering unsurpassed customer service and sales support.

Based in Nashville, Tenn., with operations and distribution worldwide, the products of Universal Lighting Technologies are marketed under the Universal®, EVERLINE®, Triad®, Panasonic, and Vossloh-Schwabe brand names.

#### **The Panasonic Group**

Universal Lighting Technologies is a member of the Panasonic Group, a subsidiary of Panasonic, which operates 600 companies around the world with 348,028 employees and annual revenues in excess of \$105 billion (USD). In 2007 the Panasonic Group acquired Universal Lighting Technologies to be Panasonic's North American flagship for commercial lighting. Bringing unparalleled research and development, manufacturing and a global network, Panasonic's expertise has strengthened Universal's long-standing manufacturing reputation in the North American lighting market.

#### **UNIVERSAL MANUFACTURING COMPANY**

Reliability has been the hallmark of the Universal Manufacturing Company since its founding in 1947. When it comes to Universal products, distributors and installers can count on quality and availability. Panasonic's research and development combined with Universal's excellence in manufacturing and quality -- perfected over decades of advanced manufacturing — produce the most reliable lighting products on the market today. Universal manufactures 99 percent of the products it sells, designed and manufactured proudly right here in North America.

Always leading, Universal was among the first companies to manufacture lighting ballasts and has now converted more than half of its manufacturing facility to the production of LED components.

#### **KEY STAFF:**

Mark Verheyen, President and Chief Executive Officer  
Larry Churchill, SVP Finance & Administration, CFO  
Joseph Damiani, Executive Vice President of Sales & Marketing

#### **CONTACT INFORMATION:**

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