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FOR IMMEDIATE RELEASE

PHILIPPE GOYET JOINS UNIVERSAL LIGHTING TECHNOLOGIES AS REGIONAL SALES MANAGER IN EASTERN CANADA

NASHVILLE, Tenn. (January 21, 2012) – Universal Lighting Technologies welcomes Philippe Goyet to the position of regional sales manager for Eastern Canada, including Quebec, New Brunswick, Nova Scotia, Newfoundland, and Prince Edward Island.

With 14 years of sales experience with various companies including Philips Canlyte and Guillevin International, Mr. Goyet holds a degree in international business from College Bois-de-Boulogne. The addition of Mr. Goyet to the sales force represents the continued growth and investment in the Canadian marketplace by Universal Lighting Technologies to better serve its expanding customer base in the country.

“Local support is important to providing the most responsive customer service and building personal relationships with each of our customers in the Canadian marketplace,” said Lazar Petrov, Director of Distribution & OEM Sales—Canada. “Philippe has proven himself to an insightful and committed partner to customers within the distributor channel, always putting their needs first.”

You can contact Mr. Goyet at (514) 244-3357 or pgoyet@unvlt.com. For more information on Universal Lighting Technologies, call 1-800-BALLAST or visit www.unvlt.com.

About Universal Lighting Technologies

For more than six decades, Universal Lighting Technologies, Inc., has been bringing power and precision to the world’s most innovative lighting. Headquartered in Nashville, Tenn., with operations and distribution worldwide, the products of Universal Lighting Technologies are marketed under the Universal® and Triad® brand names. A subsidiary of Panasonic Electric Works Co., Ltd., and a member of the Panasonic Group, Universal Lighting Technologies is focused on designing, manufacturing, and distributing the industry’s finest lighting ballasts and controls. Universal Lighting Technologies — *Energy Intelligence in Lighting.*

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