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FOR IMMEDIATE RELEASE

MEDGAR LIGHTING CONCEPTS INC. NAMED SOUTHWESTERN ONTARIO AGENCY FOR UNIVERSAL LIGHTING TECHNOLOGIES

NASHVILLE, Tenn. (Nov. 21, 2014) – Medgar Lighting Concepts Inc. has been named a Canadian sales agency for Universal Lighting Technologies, Inc., a member of the Panasonic family of companies. With over a century of collective experience in the electrical industry, Medgar Lighting Concepts will represent Universal Lighting Technologies in southwestern Ontario, Windsor and the Niagara area.

Based in Hamilton, Ontario, Medgar Lighting Concepts offers world-class lighting solutions with a heavy focus on creating and providing the lighting community with long lasting, innovative products. The company avidly seeks to grow their partners' businesses by creating a balance between architecture, people and the environment.

"Medgar Lighting Concepts maintains a very reputable presence within the lighting community, and we are continuously working to ensure that our products are of the highest quality," said Pat Haughey with Medgar Lighting Concepts. "Universal is known for their ease of doing business and exceptional levels of quality and service. I can't think of a better partnership than with a company whose values so closely align with our own."

As a representative for Universal Lighting Technologies, Medgar Lighting Concepts will offer their full inventory—from ballasts to LED solutions, including luminaires.

About Universal Lighting Technologies, Inc.

Universal Lighting Technologies, Inc., produces some of the world's most advanced linear fluorescent, compact fluorescent, HID, eHID, and LED solutions for commercial lighting applications, as well as the most cost-effective energy management systems in the lighting industry today. A global leader in research and development since 1947, Universal Lighting Technologies became a member of the Panasonic Group in 2007. Today, the company manufactures and distributes products under the Universal®, EVERLINE®, Triad®, Panasonic, Vossloh-Schwabe, DCL®, DEMANDflex™, and Signa® brand names. *Universal Lighting Technologies — Energy Intelligence in Lighting.*

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