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FOR IMMEDIATE RELEASE

AMOS & CONNORS SALES INC. NAMED AGENCY FOR UNIVERSAL LIGHTING TECHNOLOGIES

NASHVILLE, Tenn. (Jan. 23, 2014) – Amos & Connors Sales Inc. has been named a sales agency for Universal Lighting Technologies, Inc. With a breadth of industry knowledge, Amos & Connors will represent Universal Lighting in Colorado, portions of Wyoming and the western panhandle of Nebraska.

Based in Denver, Colo., Amos & Connors is a leader in the Rocky Mountain Region thanks to its prompt customer service and its position as a reliable source of product knowledge. The company has offices in both Denver and Salt Lake City, Utah.

“We’re excited to welcome Amos & Connors to our family of Universal Lighting agencies,” said Otto Hottendorf, Universal’s regional sales manager. “We’re aligned with their commitment to their customers, and with their reach throughout the region, we look forward to a successful partnership.”

As a representative for Universal Lighting, Amos & Connors will offer the company’s high-efficiency linear fluorescent, compact fluorescent, LED, HID and e-HID ballasts as well as state-of-the-art control systems, lamps and lampholders.

About Universal Lighting Technologies, Inc.

Universal Lighting Technologies, Inc., produces some of the world’s most advanced linear fluorescent, compact fluorescent, HID, eHID, and LED solutions for commercial lighting applications, as well as the most cost-effective energy management systems in the lighting industry today. A global leader in research and development since 1947, Universal Lighting Technologies joined the Panasonic family of companies as a wholly owned subsidiary of Panasonic Corporation Eco Solutions Company in 2007. Today, the company manufactures and distributes products under the Universal[®], EVERLINE[®], Triad[®], Panasonic, Vossloh-Schwabe, DCL[®], DEMANDflex[™], and Signa[®] brand names. *Universal Lighting Technologies — Energy Intelligence in Lighting.*

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