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FOR IMMEDIATE RELEASE

LOCUST ELECTRIC SALES INC. NAMED NEW AGENCY FOR UNIVERSAL LIGHTING TECHNOLOGIES

NASHVILLE, Tenn. (Feb. 18, 2015) –Locust Electric Sales Inc. has been named a new sales agency for Universal Lighting Technologies, Inc., a member of the Panasonic family of companies. Locust Electric Sales will represent Universal Lighting in eastern Pennsylvania, southern New Jersey and Delaware.

Based in Ardmore, Penn., Locust Electric Sales has more than 50 years of expertise in the institutional, water and wastewater, transportation, utility and government markets. The company's strong alignments with top distributors along with its direct contact with contractors, municipal planners and the specifying engineering community serve to keep its manufacturers firmly entrenched in the market.

"We're excited to welcome Locust Electric Sales to our family of Universal Lighting agencies," said Marty Pint, vice president of distribution for Universal. "We're aligned with their ethical work culture, and their reach throughout the region makes them a perfect partner for us. We look forward to a successful future."

As a representative for Universal Lighting, Locust Electric Sales will offer the full Universal Lighting inventory – from ballasts to LED solutions, including luminaires.

To learn more about Universal Lighting Technologies, visit www.unvlt.com.

About Universal Lighting Technologies, Inc.

Universal Lighting Technologies, Inc., produces some of the world's most advanced linear fluorescent, compact fluorescent, HID, eHID, and LED solutions for commercial lighting applications, as well as the most cost-effective energy management systems in the lighting industry today. A global leader in research and development since 1947, Universal Lighting Technologies became a member of the Panasonic Group in 2007. Today, the company manufactures and distributes products under the Universal®, EVERLINE®, Triad®, Panasonic, Vossloh-Schwabe, DCL®, DEMANDflex™, and Signa® brand names. *Universal Lighting Technologies — Energy Intelligence in Lighting.*

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