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FOR IMMEDIATE RELEASE

Universal Expands LED Application and Technical Support *Field Application Engineer to Oversee Midwest Region*

NASHVILLE, Tenn. (Nov. 15, 2016) – Universal Lighting Technologies, a global leader in commercial lighting and a member of the Panasonic Group, has hired Greg Wells as a field application engineer for the Midwest region of the U.S.

Professionally, Wells has worked in the architecture field for three years and within the lighting industry for two. Wells holds bachelor's and master's degrees in architecture from Lawrence Technological University in Detroit. There, he focused on environmental conditions and project management.

In his new role, Wells will act as the field technical resource contact, supporting Solid State Lighting (LED) systems and products in the Midwest. The addition of Wells' vast knowledge and expertise align with Universal's objectives to continue the expansion of its EVERLINE LED product and service offerings.

"We're excited to add Greg to our talented team," said Donna Taylor, Universal's Central Region Vice President. "We believe Greg's track record of exceptional customer service, combined with the expertise of our engineering and product teams, will expand Universal's reach as the top choice for comprehensive lighting packages for our customers in the Midwest."

For more information about Universal Lighting Technologies and its comprehensive lighting products, call 1-800-225-5278 or visit www.unvlt.com.

About Panasonic Lighting Americas, Inc.

Panasonic Lighting Americas, Inc., a subsidiary of the Panasonic Group, operates Universal Lighting Technologies, Inc. and Douglas Lighting Controls, two market leaders in the industry. Universal Lighting Technologies, based in Nashville, Tennessee, engineers LED solutions for commercial lighting applications, as well as LED, linear fluorescent, compact fluorescent, HID, and eHID components. Douglas Lighting Controls, based in Vancouver, British Columbia, develops innovative controls systems and works to engineer energy-efficient, easy-to-install digital lighting-control solutions for commercial buildings, campuses and sports complexes throughout North America. Together, Douglas and Universal, provide customers with the most advanced lighting controls and LED components available today.

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