



Contact:
Caroline Jeronimus, GS&F
cjeronimus@gsandf.com
615-385-1100

FOR IMMEDIATE RELEASE

M Lau Company Inc. Named New Agency for Universal Lighting Technologies
Agency to Provide Support in Hawaii and Guam Regions

NASHVILLE, Tenn. (April, 18, 2016) – M Lau Company Inc. will serve as the regional sales agency for Universal Lighting Technologies, Inc., a member of the Panasonic Group. M Lau will represent the lighting company in the Hawaii and Guam regions.

Based in Kaneohe, Hawaii, M Lau represents a variety of manufacturers serving the electrical industry.

“By joining forces with M Lau Company, we’ll have the opportunity to provide top-of-the-line sales support to Hawaii and Guam,” said Stu Sumner, West Coast Regional Vice President for Universal Lighting Technologies. “With this new strategic partnership in the Pacific region, Universal strengthens its position as a global leader in lighting design and manufacturing.”

As a representative for Universal Lighting Technologies, M Lau Company Inc. will offer the full Universal Lighting inventory, from traditional ballasts to enhanced LED solutions.

For more information on Universal Lighting Technologies Inc., visit www.unvlt.com.

For more information on M Lau Company Inc., visit www.mlaucompanyinc.com.

About Panasonic Lighting Americas, Inc.

Panasonic Lighting Americas, Inc., a subsidiary of the Panasonic Group, operates Universal Lighting Technologies, Inc. and Douglas Lighting Controls, two market leaders in the industry. Universal Lighting Technologies, based in Nashville, Tenn., engineers LED solutions for commercial lighting applications as well as LED, linear fluorescent, compact fluorescent, HID, and eHID components. Douglas Lighting Controls, based in Vancouver, British Columbia, develops innovative controls systems and works to engineer energy-efficient, easy-to-install digital lighting-control solutions for commercial buildings, campuses and sports complexes throughout North America. Together, Douglas and Universal, provide customers with the most advanced lighting controls and LED components available today.

###