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FOR IMMEDIATE RELEASE

Universal Lighting Technologies Announces Partnership with One Source Associates

NASHVILLE, Tenn. (Nov. 28, 2016) – Universal Lighting Technologies, a global leader in commercial lighting and a member of the Panasonic family of companies, recently announced a partnership with One Source Associates, Inc. Based in Columbia, Maryland. The agency will represent Universal in the Maryland, Virginia and Washington, D.C. areas, supporting Universal’s advanced LED retrofit and replacement solutions, controls, and Universal’s core technology portfolio including ballast. The move broadens Universal’s relationship with One Source who also represents the Universal in the Western PA market via the Paolicelli/One Source agency.

Incorporated in 1939, One Source Associates represents the industry's finest products in lighting, lighting controls and electrical supplies. The award-winning company offers services including energy audits, energy management assessments, controls consultations, lighting design, lighting calculations, shading and daylight assessments and recommendations, and LEED and other code compliance recommendations.

“Universal Lighting Technologies is committed to providing a comprehensive lineup of innovative LED lighting solutions for new commercial installations and retrofit projects in new and existing markets,” said Jeff Bristol, vice president of east coast sales for Universal. “One Source has proven experience and will play a critical role in not only supporting our distributor network with local and expertise, but also targeting key influences and working hand in hand with them on the benefits of Universal’s advanced lighting technologies.”

As a representative for Universal Lighting Technologies, One Source will offer the full Universal line from ballast to LED high efficiency solutions. The Nashville, Tennessee-based Universal Lighting Technologies, is operated by Panasonic Lighting Americas Inc.

For more information on Universal Lighting Technologies, visit www.unvlt.com.

About Panasonic Lighting Americas, Inc.

Panasonic Lighting Americas, Inc., a subsidiary of the Panasonic Group, operates Universal Lighting Technologies, Inc. and Douglas Lighting Controls, two market leaders in the industry. Universal Lighting Technologies, based in Nashville, Tennessee, engineers LED solutions for commercial lighting applications as well as LED, linear fluorescent, compact fluorescent, HID, and eHID components. Douglas Lighting Controls, based in Vancouver, British Columbia, develops innovative

controls systems and works to engineer energy-efficient, easy-to-install digital lighting-control solutions for commercial buildings, campuses and sports complexes throughout North America. Together, Douglas and Universal, provide customers with the most advanced lighting controls and LED components available today.

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