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FOR IMMEDIATE RELEASE

Universal Lighting Technologies Announces Partnership with Salex

NASHVILLE, Tenn. (Dec. 1, 2016) – Universal Lighting Technologies, a global leader in commercial lighting and a member of the Panasonic family of companies, recently announced a partnership with Salex, Inc. Based in Scarborough, Ontario, the agency will represent Universal in the greater Toronto area; northern, eastern and southwestern Ontario; the Niagara area; and the Windsor area, providing Universal’s advanced LED and ballast retrofit and replacement solutions.

The largest lighting agency in southern Ontario, Salex has been an integral player in Canada’s architectural lighting community for more than 40 years. As a facilitator of commercial lighting installations and control systems, Salex offers effective, efficient and sustainable lighting solutions for architects, engineers and designers’ needs.

“Through this partnership, Universal Lighting Technologies is excited to take the next step in providing this growing North American region with innovative LED lighting products,” said Lazar Petrov, director for Canadian sales for Universal. “Salex has worked on a variety of award-winning new commercial installations and retrofit projects that reflect its dedication to promoting and educating around high-quality, high-efficiency lighting and control systems. Their high level of performance will be a key asset to Universal’s distributor network.”

As a representative for Universal Lighting Technologies, Salex will offer the full Universal line from Ballast to LED high efficiency solutions. The Nashville, Tennessee-based Universal Lighting Technologies, is operated by Panasonic Lighting Americas Inc.

For more information on Universal Lighting Technologies, visit www.unvlt.com.

About Panasonic Lighting Americas, Inc.

Panasonic Lighting Americas, Inc., a subsidiary of the Panasonic Group, operates Universal Lighting Technologies, Inc. and Douglas Lighting Controls, two market leaders in the industry. Universal Lighting Technologies, based in Nashville, Tennessee, engineers LED solutions for commercial lighting applications as well as LED, linear fluorescent, compact fluorescent, HID, and eHID components. Douglas Lighting Controls, based in Vancouver, British Columbia, develops innovative controls systems and works to engineer energy-efficient, easy-to-install digital lighting-control solutions for commercial buildings, campuses and sports complexes throughout North America. Together, Douglas and Universal, provide customers with the most advanced lighting controls and LED components available today.

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