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FOR IMMEDIATE RELEASE

Universal Taps Paolicelli One Source Associates to Rep Products
New Manufacturing Rep for Western Pennsylvania, West Virginia Distribution

NASHVILLE, Tenn. (Aug. 5, 2016) – Manufacturer representative company Paolicelli One Source Associates, Inc. will be the new distribution agency for Universal Lighting Technologies, Inc. in western Pennsylvania and West Virginia.

Operated by Panasonic Lighting Americas, the Nashville, Tennessee based Universal Lighting Technologies engineers and manufactures LED solutions for commercial lighting applications, as well as components for LED, linear fluorescent, compact fluorescent, HID and eHID lighting systems.

Earlier this year, One Source Associates and Paolicelli & Associates merged to form Paolicelli One Source Associates. The company, with offices in Carnegie, PA and Columbia, MD, represents electrical supply and commodity manufacturers.

“Paolicelli One Source Associates and Universal Lighting Technologies are an excellent partnership because both companies are committed to superior support and service as well as growing the marketplace for new technologies, such as LED,” said Jeff Bristol, Vice President Sales - East for Universal. “In this well established market, Paolicelli One Source’s new business model of both specification and stock and flow support makes them the right partner to ensure EVERLINE LED and other energy efficient Universal products get in the hands of distributors, ESCO’s and specifiers for many types of market opportunities including lighting system upgrades.”

Visit www.paolicellionesa.com to learn more about Paolicelli One Source Associates, Inc. For more information about Universal Lighting Technologies and its comprehensive assortment of lighting products visit www.unvlt.com.

About Panasonic Lighting Americas, Inc.

Panasonic Lighting Americas, Inc., a subsidiary of the Panasonic Group, operates Universal Lighting Technologies, Inc. and Douglas Lighting Controls, two market leaders in the industry. Universal Lighting Technologies, based in Nashville, Tennessee, engineers LED solutions for commercial lighting applications, as well as LED, linear fluorescent, compact fluorescent, HID, and eHID components. Douglas Lighting Controls, based in Vancouver, British Columbia, develops innovative controls systems and works to engineer energy-efficient, easy-to-install digital lighting-control solutions for commercial buildings, campuses and sports complexes throughout North America. Together, Douglas and

Universal, provide customers with the most advanced lighting controls and LED components available today.

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