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FOR IMMEDIATE RELEASE

Universal Hires David Skinner as North American Director of Field Applications Engineering Team

NASHVILLE, Tenn. (Apr. 19, 2017) – Universal Lighting Technologies, a global leader in commercial lighting and a member of the Panasonic Group, recently announced the appointment of David Skinner as director of field applications engineering for North America.

Skinner possesses more than two decades of electrical engineering and management experience. His background includes creating LED module, driver and control solutions to meet performance, cost and efficiency targets. In previous roles he has led high-performance field engineering teams, defined innovative products and implemented system-level solutions with customers.

Skinner will oversee Universal's Field Application Engineer (FAE) team – a technical resource team supporting Solid State Lighting (LED) system optimization for projects across the country. Skinner will work with lighting designers and customers to demonstrate the flexibility of Universal's lighting components in a wide range of applications.

"David has extensive expertise with today's lighting technologies," said Joe Damiani, executive vice president of sales and marketing at Universal Lighting Technologies. "His knowledge and diverse background in power, lighting, systems engineering and design will support the application of Universal's entire product line, particularly the EVERLINE LED family."

For more information about Universal Lighting Technologies and its comprehensive lighting products, call 1-800-225-5278 or visit www.unvlt.com.

About Panasonic Lighting Americas, Inc.

Panasonic Lighting Americas, Inc., a subsidiary of the Panasonic Group, operates Universal Lighting Technologies, Inc. and Douglas Lighting Controls, two market leaders in the industry. Together, Douglas and Universal provide customers with the most advanced lighting controls and LED components available today.

About Universal Lighting Technologies, Inc.

Seventy years ago, Nashville, Tennessee-based Universal Lighting Technologies was founded and became one of the first companies to manufacture fluorescent ballasts. Today, Universal engineers LED solutions for commercial lighting applications as well as linear fluorescent, compact fluorescent, HID, and eHID components. The company is regarded across the North American

lighting industry as an industry leader through its commitment to innovation, quality and customer service.

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