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FOR IMMEDIATE RELEASE

Universal Lowers Energy and Maintenance Costs for Nation's Largest Metal Roofing Manufacturer

NASHVILLE, Tenn. (October 11, 2018) – Universal Lighting Technologies, Inc., a global leader in lighting and a member of the Panasonic Group, released a case study detailing a lighting upgrade for Metal Sales Manufacturing Corporation, the nation's largest manufacturer of metal roofing, wall, and building systems.

Founded in 1963, Metal Sales Manufacturing Corporation has 21 facilities across the United States. It's 100,000 sq. ft. facility in Rogers, Minnesota is the most recent facility to receive a lighting upgrade. The Rogers facility, originally equipped with fluorescent bulbs, had not had a lighting update in over 20 years.

"The Metal Sales Manufacturing upgrade is a great example of how a small investment in LED solutions can save money and energy in the long run," said Susan Phillips, Universal's Vice President of Marketing. "Our EVERLINE BLC48 LED Linear High Bay Luminaires can deliver up to 50% greater energy efficiency than fluorescent technology and provide better delivered lumens. The difference for Metal Sales, was like night and day."

Metal Sales Manufacturing Corporation replaced 276 fluorescent fixtures with an output of 13,200 lumens, with 166 LED fixtures putting out 26,391 lumens. It cost them \$33,854 annually to operate the old outdated lighting system, the new system costs \$21,673 annually. The upgrade saves Metal Sales Manufacturing an estimated \$12,181 annually with a 36% energy reduction savings cost.

For more information on this case study, please visit <https://unvlt.com/pdf/portraits/M1mp%20Metal%20Sales%20Case%20Study.pdf>.

About Panasonic Lighting Americas, Inc.

Panasonic Lighting Americas, Inc., a subsidiary of the Panasonic Group, operates Universal Lighting Technologies, Inc. and Douglas Lighting Controls, two market leaders in the industry. Together, Douglas and Universal provide customers with the most advanced lighting controls and LED components available today.

About Universal Lighting Technologies, Inc.

Universal Lighting Technologies, Inc. a member of the Panasonic group and a subsidiary of Panasonic Lighting Americas, Inc., engineers, manufactures and markets innovative solutions for commercial lighting across North America, including LED drivers, LED modules, fluorescent, HID and connected devices using wired and wireless technology. Universal's EVERLINE® LED retrofit continuum provides a range of solutions for upgrading fluorescent to LED. With over 70 years of experience, the company is recognized for its commitment to quality and customer service. Learn

more about Universal at www.unvlt.com. Like us on [Facebook](#) and follow us on [LinkedIn](#) and [Twitter](#).

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